

# WELCOME TO



## **AKONTEC**

*A brand of Archadia Blue.*

*Akontec is a leading IT, software development, digital marketing, and BPO outsourcing firm dedicated to delivering tailored solutions that streamline business operations and boost efficiency. With a strong emphasis on customer satisfaction and innovation, Akontec offers a comprehensive range of services across diverse industries. Leveraging advanced technology, expert insights, and cutting-edge digital marketing strategies, the company empowers clients to achieve growth and success.*

# About Our Company

Akontec is a leading consultancy firm specializing in Business Process Outsourcing (BPO) solutions. Established in 2024, we have consistently delivered exceptional outsourcing strategies to businesses of all sizes, helping them achieve cost savings, operational efficiency, and improved customer satisfaction.

we are dedicated to revolutionizing the BPO industry by connecting businesses with top-tier service providers and delivering innovative solutions that drive growth and efficiency.

We offer strategic consulting services to assist you in identifying opportunities for outsourcing, optimizing processes, and creating a comprehensive outsourcing strategy that aligns with your business goals.

## VISION

***We envision a world where businesses, regardless of their size or location, can harness the full potential of outsourcing to scale, innovate, and achieve sustainable growth.***

## MISSION

Our mission is to empower businesses to thrive by leveraging the best outsourcing solutions. We aim to bridge the gap between companies seeking outsourcing partners and service providers who excel in their respective domains.

We are on a mission to redefine outsourcing for the modern business landscape. Our goal is to empower organizations by connecting them with BPO service providers that align with their unique needs, values, and objectives. We believe in building enduring partnerships that drive success.



# AKONTEC





# Our Services



**Customer Support Desk**

## Realty Investor Management

Manage real estate investments, provide market insights, and optimizing returns and investor satisfaction.



**Documentation Help**

## Contracts & Tenders

Establish a dedicated hotline to handle inquiries from potential clients interested in construction services.



**Logistics Management**

## Exports Trading & Support

Promote international trade, provide market insights, & offer strategic guidance, facilitating business ventures.



**Backend Support**

## Technical Support

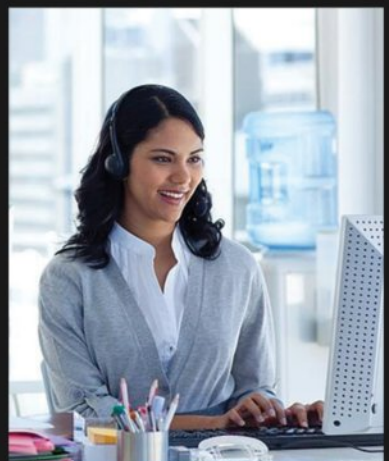
Deliver expert assistance, troubleshooting, and solutions to customers, and resolving issues promptly.



**Inside Sales Support**

## NYSE Stock Market Support

Provide timely assistance, market insights, and trading guidance, enhancing the experience and success of investors and traders.



**Data Processing**

## Accounting & Payroll

Streamline financial operations by accounting and payroll system, optimizing transaction tracking, and ensuring accurate employee compensation.

# Why Akontec?



*Elevate your BPO game!*

*Our projects include comprehensive training and unwavering support to help you thrive.*

*Join our winning team now!*



Satisfaction Excellent



## Our Values

Leveraging our extensive network, we carefully match your organization with BPO service providers who not only meet your technical and operational requirements but also align with your company culture and values.

Our commitment to excellence doesn't end with project implementation. We encourage ongoing collaboration and continuous improvement, ensuring that your outsourcing initiatives evolve with your business needs.



## Our Partnerships

Akontec has forged strategic partnerships with leading BPO service providers around the world. These partnerships allow us to offer a wide range of outsourcing solutions, from back-office support to cutting-edge technology services.

Follow us on social media to engage with our community, access valuable content, and participate in discussions on outsourcing and industry trends.



# What Sets us Apart

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*With years of experience in the BPO industry, we understand the unique challenges and opportunities that businesses face. We bring industry-specific knowledge to every project we undertake.*

*We have a vast network of service providers around the world, allowing us to match businesses with the most suitable partners regardless of location.*

We have stringent quality control processes in place to ensure that every project meets the highest standards of quality and efficiency.

Our goal is to provide cost-effective solutions that help businesses reduce operational costs while maintaining or enhancing service quality.

We begin every engagement by deeply understanding your business objectives. We believe that a clear understanding of your goals is fundamental to crafting effective outsourcing solutions.

We don't believe in one-size-fits-all solutions. Our consultants work closely with you to tailor outsourcing strategies that address your unique challenges and opportunities.







## ***How can my company collaborate with Akontec?***

To collaborate with Akontec, you can typically start by contacting their sales or partnership team through their website or provided contact information. They will guide you through the onboarding process and project selection.

Start by researching Akontec's official website and gathering information about their services, client base, and the types of BPO projects offered.

Use the contact information provided on their website to get in touch with their sales or partnership team. Send an initial inquiry expressing your interest in collaborating with AKONTEC. Provide information about your BPO company, including your capabilities, experience, and any relevant certifications or industry expertise.

Expect a discussion with Akontec's representatives to further qualify your BPO company as a potential partner. They may ask about your infrastructure, team size, past performance, and technical capabilities.

If your BPO company meets Akontec BPO's criteria, you will likely receive partnership agreement documents. Carefully review these documents to understand the terms, responsibilities, and expectations.

Be prepared for due diligence checks, which may include background checks, financial assessments, and compliance with data security standards. Akontec BPO may also ask for references from previous clients or partners.

If you're approved as a partner, you may receive training and guidance on specific projects, tools, and processes. This helps ensure a smooth integration into their project workflows.

Once you're onboarded, Akontec will allocate BPO projects based on your capabilities, expertise, and capacity. The types of projects assigned may align with your strengths and specialization.



# Best Softwaress

Akontec specializes in connecting businesses with top-tier service providers for a wide array of projects, including :



## Customer Support

Resposive support system for a call taxi service, ensuring efficient handling of inquiries, reservations, and issue



## Data Entry and Processing

Involving the accurate input and management of product information, images, and attributes to ensure a seamless



## Digital Marketing

Attract potential customers, nurture leads, boost brand exposure, online strategies, driving business growth.



## IT Services

Deliver expert assistance, troubleshooting, and solutions to customers, and resolving issues promptly.



## Finance and Accounting

Streamline financial operations by accounting and payroll system, optimizing transaction tracking, and ensuring

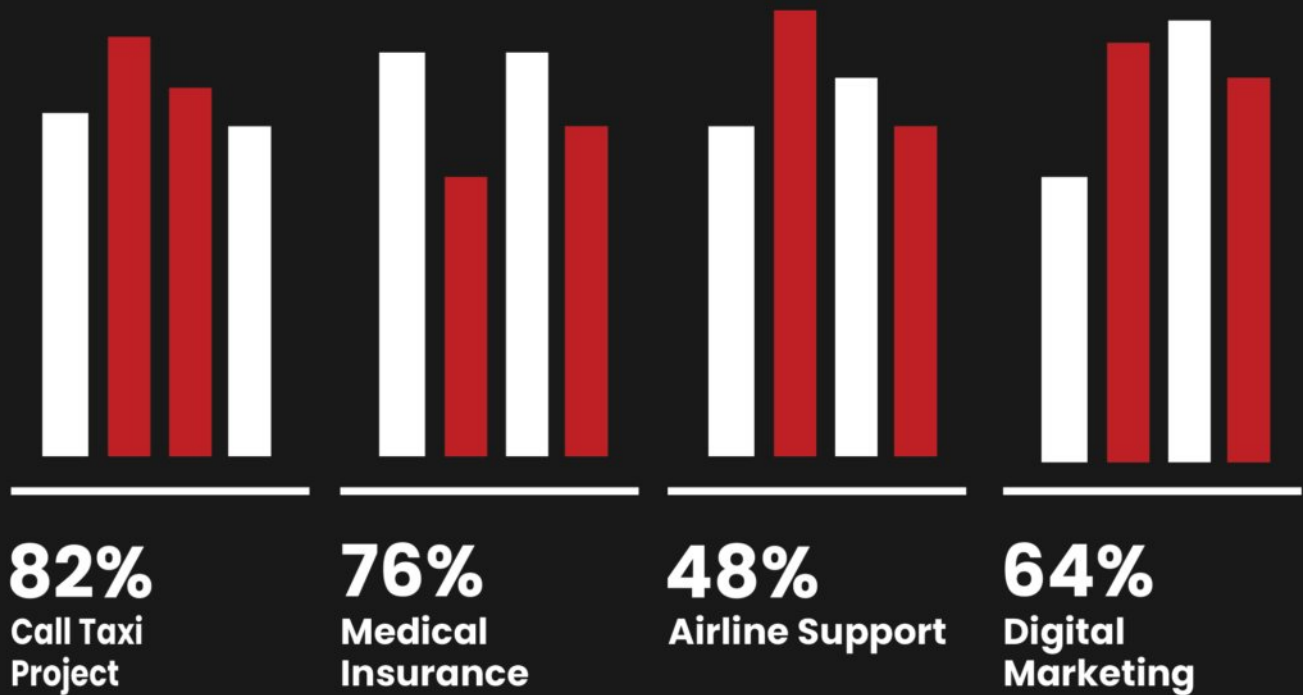


## Ecommerce

Real-time assistance, answer inquiries, and guide customers through their online shopping journey,



## Market Demand



There's a notable rise in the demand for flexible and scalable outsourcing models, driven by the need for agility and adaptability in a rapidly changing business landscape. This has led to the emergence of new delivery models such as cloud-based BPO and hybrid outsourcing arrangements.

In response to these trends, Akontec has positioned itself as a dynamic and innovative player in the BPO market. The company has invested in cutting-edge technologies and digital solutions to offer clients advanced services that drive efficiency, productivity, and business growth.

Akontec also emphasizes a client-centric approach, tailoring solutions to meet the specific needs and objectives of each client. Whether it's optimizing back-office processes, enhancing customer engagement strategies, or implementing advanced analytics solutions, Akontec is committed to delivering value and driving success for its clients in an evolving BPO landscape.







## 4 Biggest Partner In The World

One of the cornerstones of Akontec is our expansive and diverse global network of BPO service providers. This network is a testament to our commitment to delivering exceptional outsourcing solutions to businesses of all sizes and industries.

Our network spans across continents, with established partnerships in key regions such as North America, Europe, Asia-Pacific, and beyond. We have a presence in multiple countries and regions, giving us the ability to connect businesses with service providers that meet their specific geographic needs.

Our network is not just extensive in terms of reach but also in the diversity of expertise it encompasses. We collaborate with service providers specializing in various industries and domains, ensuring that we can match your business with a partner that understands your unique challenges and objectives.





## Industries We Serve

Akontec has successfully served clients across various industries, including:

Healthcare, E-commerce and Retail, Finance and Banking, Technology and IT, Telecommunications, Travel and Hospitality, Legal Services, Manufacturing, Education



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ARKANE





At Akontec, we believe in creating win-win opportunities. Our unique business model is centered around offering projects to highly skilled service providers and connecting them with clients seeking their expertise. What sets us apart is our commitment to sharing the rewards of success.

As the project progresses and service providers bill the clients, Akontec earns a royalty return of 15% on the total billing amount.

We identify high-value projects from a diverse range of industries, such as IT, marketing, finance, and more.

We match these projects with experienced service providers from our extensive network, selecting partners based on their expertise, capabilities, and track record.

We introduce clients to the selected service providers, facilitating seamless communication and collaboration throughout the project.

We believe in transparency and trust. Our clients and service providers can be assured that our interests are aligned with theirs, promoting a strong sense of partnership.

Our network of service providers comprises industry experts with a proven track record. This means clients can access top-tier talent for their projects.

Our unique model offers clients the opportunity to offset project costs with our royalty return structure, making it a financially savvy choice.

As our clients and service providers succeed, so do we. This creates a powerful incentive to deliver excellence and drive growth.



## JOIN US

Ready to transform your business with strategic outsourcing solutions? Contact Akontec today to discuss your project requirements, explore potential partnerships, and embark on a journey towards business growth and efficiency.

Subscribe to our newsletter to stay informed about industry trends, best practices, and the latest updates from akontec.

Don't miss out on the opportunity to transform your business with the right outsourcing solutions. Contact Akontec today to initiate a conversation about your business goals and discover how our expertise can drive your success.



**AKONTEC**

## Contact Us

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